



# ZAGORYE

TRAVELING SINCE 1991

*Company of Travellers*

  
BELMOND  
BELLINI CLUB

  
MANDARIN ORIENTAL  
*Fan Club*

THE PENINSULA  
PENCLUB

 (044) **465 93 93**  
[www.zagorye.ua](http://www.zagorye.ua)

Olimpiyskyi Business Center, entrance 1, 4th floor  
72 Velyka Vasylkivska Street  
Kyiv 03680, Ukraine



Accredited  
Agent

# About us




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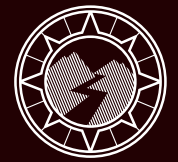
- ♦ Founded in 1991
- ♦ In travel business since 1997  
(accredited by IATA since 2001) 
- ♦ Over 40 employees
- ♦ Full service agency
- ♦ For further information visit  
[www.zagorye.ua](http://www.zagorye.ua)



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# Services for corporate clients

- ♦ Air tickets
- ♦ Railway tickets
- ♦ Hotel bookings
- ♦ Business tourism (MICE)
- ♦ Individual tours
- ♦ Insurance
- ♦ Visa services
- ♦ A gift certificate for travel services
- ♦ Unique tools for corporate clients

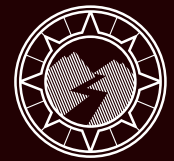


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# Air tickets



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Zagorye has been an accredited IATA member since 2001, and is ranked among the TOP 10 largest IATA agencies in Ukraine.

The first ticket issued in Ukraine through an international system IATA BSP Ukraine was sold by our employees in 2005.

Our company has direct business relations with all regular carriers.


Search and sale of low-cost tickets is performed through a dedicated booking system for low cost carriers.

Zagorye concludes tripartite agreements with its clients, which gives the opportunity to offer special corporate rates.

The company's clients can enjoy frequent flyer programs and corporate loyalty programs.



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# Aeroclub, Fly Dubai, Singapore Airlines



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Aeroclub, a subsidiary of Zagorye, represents international airlines in Ukraine.

From 2008 until 2012 it represented Singapore Airlines.

Since 2011 Aeroclub has been a general sales agent of Fly Dubai airlines in Ukraine. Daily flights from Kyiv and Odesa to Dubai and, as a partner of the Emirates, to other destinations around the world.



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# Railway tickets




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Purchasing and issuance of railway tickets.

A possibility to issue tickets for all Ukrzaliznitsa routes in strict compliance with the current rules of the carrier.



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# Hotel booking



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Our company has been working with hotels of various categories for over 20 years.


Zagorye can boast its membership in the selected partner clubs of hotel chains: Mandarin Oriental Hotel Group, the Peninsula Hotels, Belmond.

Our company uses global booking systems: GTA, Tourico Holidays, Miki Travel, Travco, Content Inn, Hotelbeds.

Corporate clients can enjoy Zagorye special prices in the hotels around the world.



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# Mandarin Oriental: partnership and special conditions



Mandarin Oriental is a hotel chain that in 1963 started conquering the luxury and hospitality industry in Bangkok and Hong Kong. Today the chain's hotels are open to their clients in major cities of the world and recognized to be the best in their categories. A growing chain of Mandarin Oriental operates 45 hotels and 14 residences in Asia, Europe, the USA and Middle East.

Zagorye is a member of Mandarin Oriental Fan Club, which allows our clients to enjoy a wider range of services in the chain's hotels.





# The Peninsula Hotels: partnership and special conditions

The Peninsula Hotels is a legendary chain of luxury hotels. For experts in traveling this name means style and exceptional comfort. These hotels are ranked and listed not only among the luxury hotels but as the most high-tech ones as well.

Today the Peninsula company operates 11 hotels and a closed partnership club PenClub, which is open for membership by company invitation only. Zagorye has been a member of the PenClub since 2015. The PenClub membership offers a wider range of services to our clients which could impress even an experienced traveler.



# Belmond: partnership and special conditions

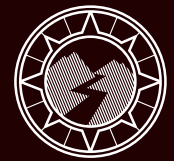


Belmond hotels, trains, restaurants and river cruises are famous among sophisticated travelers, however, earlier they used to be known as Orient–Express. Today the company, whose name is associated with exceptional high–end service and comfort, is present in the North and South Americas, Europe, Africa and Asia.

Your travel companion Zagorye is a member of the closed Bellini Club Belmond. Membership in the Bellini Club provides a range of bonuses and preferences that make your holiday even more eventful and pleasant.



# Business tourism (MICE)



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## MEETINGS

Organization of meetings, negotiations, round tables and presentations both in work environment, as well as in informal setting of a trip.

## INCENTIVES

Incentive trips and motivation programs for the clients employees and partners. Zagorye is experienced in organizing trips for large and small groups with various travel budgets.

## CONFERENCES

Organizing and visiting conferences, forums and congresses. Our company does not only deal with the travel of the clients representatives, but also works with the hosts of an event.

## EVENTS

Exhibitions, events and corporate occasions. Zagorye organizes visits to regular events, as well as may facilitate organization of your own event outside Ukraine.





# Individual tours

- ♦ Organizing travels to all countries around the world
- ♦ Specializing in sea holidays (yachting, cruises) and arranging original trips (extreme tourism and educational travels)
- ♦ Professional advice on trip planning
- ♦ Processing documents: pre-check of availability and compliance of all documents before submitting them to the embassy or other establishments
- ♦ Helping with financial planning of the travel and calculation of the tour
- ♦ Tourist support at all stages of the travel, from home to home
- ♦ Client support is an integral part of our work.





# Travel insurance




Zagorye offers 5 basic insurance plans from a leader at the market, European Travel Insurance (Germany, Munich), providing a possibility to combine insurance plans:

- ♦ medical insurance
- ♦ accident insurance
- ♦ baggage insurance
- ♦ third party civil liability insurance
- ♦ cancellation insurance

For more information visit:  
<http://zagorye.ua/insurance/>



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# Visa services



Zagorye is accredited with the embassies of Schengen countries and with most embassies of other countries including the United Kingdom and the USA.

Our company's services focus on preparation and submission of documents for business and tourist visas in strict compliance with embassy requirements.



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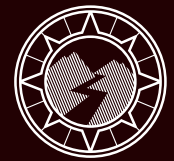
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# Gift certificate for travel services

Experience is the most precious gift as it remains with us forever.


A gift certificate covers all Zagoryes services for the designated sum.

It is very convenient and has long gained popularity among our clients.



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# Unique tools for corporate clients

- ♦ A.S.I.A. (Agency System Integrated Application)

The application optimizing information about the air travel. A.S.I.A. enables to save your time by reducing large volumes of information into one simple and comprehensible document. See more detailed description in Annex 1.

[corporate.zagorye](http://corporate.zagorye)

- ♦ Air travel, hotels and other services booking system with the highest level of payment information protection (PCI DSS Class 1). The carefully designed architecture of this system provides for the possibility of detailed tuning of all elements according to the client's requests.

- ♦ Reports (Management Information System)

Zagorye provides its clients with analytical and statistical reports with further advice regarding optimization of the client's business travel expenses. See more detailed description in Annex 1.





# Client support



Zagorye's clients may choose a form of cooperation most convenient to them:

- via their corporate client specialist
- directly via our consultants dealing with a particular order
- book tickets and accommodation by themselves using the customized electronic booking system

A specialist is responsible for the Company's compliance with the terms of the agreement concluded with the client, and monitors performance of the customers' instructions throughout the whole service period.

Particular area of work in the client's order is handled by a consultant according to their specialization: tickets, hotels, visas, insurance policies etc.

Customized access to corporate.zagorye booking system is provided based on the client's requirements. The following parameters of the system can be customized:

- mode of payment
- corporate discounts
- special prices
- amount of the service fee.



Data confidentiality is among the key elements of our work. Each order is handled only by the relevant specialists having necessary information access. The information about the client is used only in the process of handling the order and is not disclosed without the client's knowledge.

# Zagorye is recommended



Our services are sought by the renowned international and Ukrainian companies, as well as by more than 100 corporate clients.



с 1997



с 1997



с 1998

**Panasonic**

с 2001



с 2002

**L'ORÉAL®**

с 2002

**RANBAXY**  
Trusted medicines. Healthier lives

с 2003

**ВАСИЛЬ КИСИЛЬ И ПАРТНЕРЫ**  
ЮРИДИЧЕСКАЯ ФИРМА

с 2004



с 2004



с 2004



с 2005



с 2008



с 2010

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# Why Zagorye?

Zagorye is a contemporary of Ukrainian tourism market.

The full range of services provided by the same company ensures the high quality of service.

Zagorye is listed among the Top-10 IATA's agents in Ukraine. Confident in our experience and reputation, the Association entrusted us with launching the system IATA BSP Ukraine.

Support of corporate clients has been assigned to one separate department whose employees perform no other functions except taking care of corporate clients.

Unique tools for the corporate clients: A.S.I.A.; corporate.zagorye; MIS Reports.

Broad choice of travel insurance options makes it possible to protect our clients' trips to the maximum extent possible.



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*la compagnie des voyageurs*  
*Company of Travellers*  
*компания путешественников*  
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